

Experience in Clinical Trial Training

250+
studies/programs
supported by
Pro-ficiency
simulation

Expertise across all phases of research with 75% of studies being in phase 2 and 3

75% PHASE 2 & 3

Good Clinical Practice

Simulation utilized by the Society for Clinical Research Sites for their global site membership (available for all Pro-ficiency supported studies as well for reduced training redundancy)

70 indications across 13 therapeutic areas with significant depth in psychiatry, neurology, endocrinology, nephrology, oncology, devices and rare disease

78% of studies supported include a global distribution of sites

"We will keep using them because **they keep rising to the occasion**. With other vendors you only get what's on paper, there's nowhere near as much flexibility. Honestly, the one main thing I would improve is for them to have more resources so we could use them for more things."

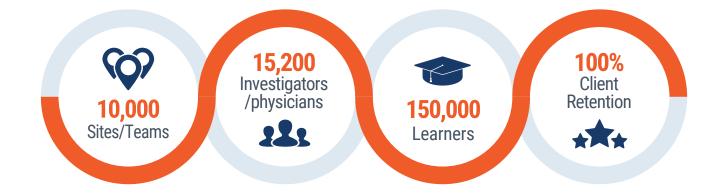
- Industry Sponsor Customer



mistakes made in the simulated environment, not as protocol deviations on a study



decisions **simulated** by Pro-ficiency



Lifetime

- 21M Simulation Views
- 1M Simulation Modules Completed

2023 Growth

- 53.5% Active Clinicians
- 54% Active Sites

"I just did the training yesterday and I loved it - I have hated for my entire career the way protocol training is done at SIVs and I know humans retain more information when it is delivered in a narrative rather than as a checklist of rules; personally found it tough to come up with "stories" to stick into a PowerPoint, so I think this can be a great tool"

- Dr Tony Fiorino, Medical Monitor

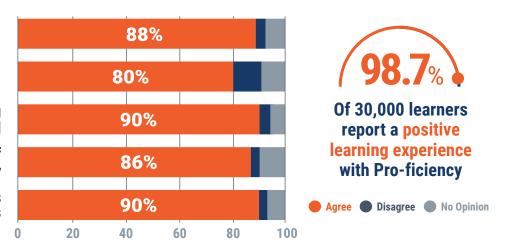
Improvement over traditional online training methods

Improvement over protocol training at an investigator meeting

Effective method for understanding the details of this protocol

Pro-ficiency helped me and my staff avoid protocol deviations in this study

Simulation training was easy to access



"We were looking for a novel training method that could **truly capture the user's attention**. We chose to work with **Pro-ficiency** because it **was the only solution** that could do this."

- Industry Sponsor Customer

100% of studies applying Pro-Active Protocol Saved up to \$2M on a recent Phase 3 study by switching to a hybrid SIV approach during study design process identified with targeted monitoring errors or inconsistencies requiring action Saved 3,500+ person-hours per study \$3.6M saved by moving to smaller hybrid IM and SIV meetings (reduced development time, actual training time, and implementation (evaluation of savings over of strategic monitoring) 10 studies) \$2M 100% 30% reduction Saved an average of 6 monitoring \$3.6M in training time 3.5k +(E) hours per site for sites \mathfrak{M} 30% 6 hr Translation of **Avoids** content into over amendments in 1 in 4 studies 200 languages **Client ROI** 200 1 in 4